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james**
Bestselling author of
Affluenza

office politics

**How to thrive
in a world
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backstabbing
and dirty tricks**

Office Politics Oliver James

Michael Jackson, Damian Grace

Office Politics Oliver James:

Office Politics Oliver James, 2013-02-07 A fascinating expos of office culture in the style of the bestselling *Affluenza* from popular psychologist Oliver James. The modern working world is a dangerous place where game playing, duplicity and sheer malevolence are rife. Do talent and hard work count for nothing? Is politics everything? In this fascinating expos, Oliver James reveals the murky underside of modern office life. With cutting edge research and eye opening interviews, he highlights the nasty practices that propel people to the top and shows how industries and cultures are fostering this behaviour. He then divulges strategies and techniques for not only surviving but thriving in these difficult environments. With the right mindset, you can distinguish and deal with toxic and overpromoted colleagues, charm your way through interviews and use office politics to your advantage. *Office Politics* will overthrow your perceptions of office life and set you on a new path to success. Oliver James trained and practised as a child clinical psychologist and since 1988 has worked as a writer, journalist and television documentary producer and presenter. His books include *Juvenile Violence* in a Winner Loser Culture, the bestselling *They F You Up Affluenza* and *Contented Dementia*. He is a trustee of two children's charities, the National Family and Parenting Institute and Homestart.

Tips for the Dark Art of Manipulation P. T. Elliott, 2023-06-06 Take control of your life and of the people in your way, a scathingly satirical parody of business and career self help books. Can you be manipulative or reckless? Do you occasionally experience a lack of guilt or empathy? Can you be impulsive, lack responsibility and feel a need for excitement? Well, these traits are the hallmarks of the sociopath inside you, and it's time to embrace it. The time to unleash your inner sociopath has never been more right, just look at today's world leaders and most popular personalities. Shoot up the promotional ladder and become the predator at the top of the corporate food chain with *Tips for the Dark Art of Manipulation*. Find the perfect job for the sociopath in you, fabricate your resume to perfection and manufacture the perfect first impression to ace those interviews. Prey on the biases and manipulate the psychology of your coworkers to break them down. Engineer conflict, manipulate the flow of attention and seize power for yourself. Play the office party to perfection. Learn how to fake naturalness, make the right allies and take down your enemies. And take it all the way to the bank. A scathing tongue-in-cheek take on the self help industry and our world today, featuring cameos by Dostoyevsky, Plato, Robert Greene, Malcolm Gladwell and many others. *Tips for the Dark Art of Manipulation* is the practical satire we need.

Machiavelliana Michael Jackson, Damian Grace, 2018-06-05 In *Machiavelliana*, Michael Jackson and Damian Grace offer a comprehensive study of the uses and abuses of Niccol Machiavelli's name in society generally and in academic fields distant from his intellectual origins. It assesses the appropriation of Machiavelli in didactic works in management, social psychology and primatology, scholarly texts in leaderships studies as well as novels, plays, commercial enterprises, television dramas, operas, rap music. Mach IV scales children's books and more. The book audits, surveys, examines and evaluates this *Machiavelliana* against wider claims about Machiavelli. It explains the origins of Machiavelli's reputation and the spread of

his fame as the foundation for the many uses and misuses of his name They conclude by redressing the most persistent distortions of Machiavelli

Face Jessica Helfand, 2019-11-12 An elaborately illustrated A to Z of the face from historical mugshots to Instagram posts By turns alarming and awe inspiring Face offers up an elaborately illustrated A to Z from the didactic anthropometry of the late nineteenth century to the selfie obsessed zeitgeist of the twenty first Jessica Helfand looks at the cultural significance of the face through a critical lens both as social currency and as palimpsest of history Investigating everything from historical mugshots to Instagram posts she examines how the face has been perceived and represented over time how it has been instrumentalized by others and how we have reclaimed it for our own purposes From vintage advertisements for a nose adjuster to contemporary artists who reconsider the visual construction of race Face delivers an intimate yet kaleidoscopic adventure while posing universal questions about identity

Understanding and Dealing with Controlling, Intimidating and Manipulative Personalities Martin J. Smith, 2024 This book will examine at individuals who control intimate and manipulate in work home family and social environments using robust Psychological theory to comprehend and successfully tackle those who exhibit these behaviours The focus of this book will be to look at general Personality theory together with more specific focus on the Dark Triad of personality traits and from the Five Factor Model the domain of Agreeableness vs Antagonism This approach will build a greater understanding of a much broader form of controlling intimidating and manipulative personality type The book will include both useable techniques as well as self reflection exercises the reader can use or pass on to students clients and service users This book is based on a programme the author has been teaching for over twelve years to a range of audiences across a variety of roles and has also been highlighted frequently in the press over the past decade Martin J Smith is a Senior Lecturer in the social sciences at Nottingham Trent University UK and an independent training consultant He specialises in extreme difficult behaviour and personality issues which go well beyond simply awkward and often highly controlling intimidating and manipulative He has over thirty years training experience in communication interpersonal skills and conflict management He is also a psychotherapist specialising in the treatment of anxiety depression stress phobias and post traumatic stress disorders with over 23 years clinical experience

Dialogue across Media Jarmila Mildorf, Bronwen Thomas, 2017-01-19 With chapters on social media videogames and human machine communication Dialogue across Media provides a comprehensive overview of the role of dialogue in contemporary media Drawing on the expertise of scholars and practitioners from multiple fields and disciplines including screenwriters literary critics linguists and new media theorists each chapter provides an in depth analysis of dialogue in action Together these chapters demonstrate the unique energy and versatility that dialogic forms can offer artists and readers alike and the special role that dialogue plays in helping us to understand the complexities and contradictions of human interaction Dialogue across Media provides an essential resource for students and specialists in many fields concerned with dialogue including language and literature media and cultural studies narratology and rhetoric

The Conversations Olivia Fane,2013-04-25 We've all known the heady thrill of a conversation that goes on all night. Once we had opinions on everything but as life becomes more humdrum we often lose that passion. Sometimes we can't remember what we really think at all. This brilliant book encourages us all to think anew. Olivia Fane provides the starting points for 66 conversations to be had with a partner, friend, stranger or simply with ourselves. These thought-provoking and stimulating short discussions on happiness, vanity, infidelity, education and more ask you the questions that will help you get to know those with whom you share your life. Whether you agree or vehemently disagree, *The Conversations* provides endless food for thought and a surprising window onto some of the big subjects that define who we are and how we live.

Applying the Lessons of UK National Politics to Everyday Office Life Richard Wills,2019-03-12 This book engagingly presents an intriguing account of many of the principles of UK government politics and how these have an important bearing on everyday office life as experienced by the working population. Here is a fascinating account of the findings of two former Cabinet ministers, Lords Blunkett and Baker, who were interviewed by the author. Oral testimony allows the reader to learn about the perspectives of political power brokers and provides data and insight not always apparent or revealed from historical records and archive material. The overriding aim is to analyse the nature of politicking in central government and to apply the techniques and lessons of national politics to everyday office life. The book offers a political framework giving behavioural pointers to assist those who face challenging circumstances that could impinge on their well-being and business efficiency in the workplace. A back-to-basics methodology is advised, touching on a range of techniques including, for example, that gossip is an effective way of getting back at someone. This touches upon Blunkett's assertion that Michael Gove MP is a zealot and a politician having an ideological obsession. *Applying the Lessons* refers moreover to cases calling for bargaining and negotiation, also a part of the life of the whips in Parliament and an essential tool for office business. As a seasoned historian and political analyst, Richard Willis revealingly unravels the nature of political power and control and shows how Margaret Thatcher and Tony Blair initially supposedly gave Baker and Blunkett considerable scope in introducing reform. He goes on to explain how the two peers give their critique on policy making against a background which is of definite benefit to office managers and supervisors, executive assistants, PAs, administrators and administrative administration assistants.

Staying Sane in Business Chris Welford, Jackie Sykes,2015-03-30 Practical, accessible, authoritative, this book does exactly what it says on the cover: it helps the reader to keep their sanity, to succeed at work and to enjoy the whole process. Written by two professionals in psychology, coaching and psychotherapy with a long and distinguished background in leadership training, *Staying Sane in Business* starts from the premise that sanity is simply being happy, fulfilled and productive. The authors know that people in business are always short of time and sometimes short of patience, so this book goes straight to the heart of the matter with clear explanations, helpful exercises and invaluable tips at the end of every chapter.

Not In Your Genes Oliver James,2016-03-03 Professor Robert Plomin, the world's leading geneticist, said in 2014 of his search for genes that

explain differences in our psychology I have been looking for these genes for fifteen years I don't have any Using a mixture of famous and ordinary people Oliver James drills deep down into the childhood causes of our individuality revealing why our upbringing not our genes plays such an important role in our wellbeing and success The implications are huge as adults we can change we can clutch our fates from predetermined destiny as parents we can radically alter the trajectory of our children's lives and as a society we could largely eradicate criminality and poverty Not in Your Genes will not only change the way you think about yourself and the people around you but give you the fuel to change your personality and your life for the better *Tackle Office Nightmares* Bloomsbury Publishing, 2023-04-13 A clear guide that offers solutions and advice on a

wide range of contemporary issues from how to defuse tense situations to where to turn if you think you are being discriminated against to stepping in to help others While we'd all like a quiet life there are some workplace situations that can't be ignored Both virtually and in offices bullying and discrimination remain problems for many organizations and their employees At the same time key customers can be ever more demanding won't take no for an answer and aren't afraid to tell you so *Tackle Office Nightmares* offers solutions and step by step advice to navigating these issues and maintaining a harmonious working environment It features step by step guidance top tips common mistakes and advice on how to avoid them summaries of key points and lists of handy books and weblinks

Passing Judgment: Praise and Blame in Everyday Life Terri Apter, 2018-01-09 Terri Apter reveals how everyday judgments impact our relationships and how praise blame and shame shape our sense of self Do you know that praise is essential to the growth of a healthy brain That experiences of praise and blame affect how long we live That the conscious and unconscious judgments we engage in every day began as a crucial survival technique Do you think people shouldn't be judgmental But how judgmental are you and how does this impact your relationships Keenly perceptive The Atlantic psychologist and writer Terri Apter reveals how everyday judgments impact our relationships and how praise blame and shame shape our sense of self Our obsession with praise and blame begins soon after birth Totally dependent on others rapidly we learn to value praise and to fear the consequences of blame Despite outgrowing an infant's dependence we continue to monitor others judgments of us and we ourselves develop what relational psychologist Terri Apter calls a judgment meter which constantly scans people and our interactions with them and registers a positive or negative opinion In *Passing Judgment* Apter reveals how interactions between parents and children within couples and among friends and colleagues are permeated with praise and blame that range far beyond specific compliments and accusations Drawing on three decades of research Apter gives us the tools to learn about our personal needs goals and values to manage our biases to tolerate others views and to make sense of our most powerful and often confusing responses to ourselves and to others *Mindful Co-Working* Clark Baim, 2013-11-21 Do you worry that you aren't making the most of your co working relationships Most of us work with others every day and it's important these relationships run smoothly *Mindful co working* removes the pressure and stress from working relationships by helping

workers become more attuned to their colleagues

How to Develop Emotional Health Oliver James, Campus London LTD (The School of Life), 2014-01-02 Happiness is a loaded term that means different things to different people To some it might mean life satisfaction to others a fleeting moment of joy Rather than seeking to be happy Oliver James encourages us to cultivate our emotional health Outlining the five elements of good emotional health insightfulness a strong sense of self fluid relationships authenticity and playfulness in our approach to life he offers strategies for optimizing each characteristic to live more fulfilling lives Helping us to understand the impact our emotional baggage has on our daily interactions he reveals how to overcome unhelpful patterns and become more self aware revitalizing our approach to life One in the new series of books from The School of Life launched January 2014 How to Age by Anne Karpf How to Develop Emotional Health by Oliver James How to Be Alone by Sara Maitland How to Deal with Adversity by Christopher Hamilton How to Think About Exercise by Damon Young How to Connect with Nature by Tristan Gooley

The Incredible Kindness of Paper Evelyn Skye, 2025-08-12 For fans of Matt Haig and Clare Pooley an enchanting novel about a pair of long lost childhood friends who find themselves magically linked through origami flowers as adults from the New York Times bestselling author of the tug at your heartstrings winner Sarah Addison Allen New York Times bestselling author The Hundred Loves of Juliet Can one random act of kindness change the trajectory of a life In elementary school Chloe Hanako Quinn is assigned Oliver Jones as her pen pal partner Before sending her letter she also whispers a note into it and he hears her Little does she know it would be the beginning of a friendship that would bloom into something more That is until disaster strikes and Oliver and his family disappear without a trace Now over twenty years later Chloe is a high school guidance counselor in New York City But life in the Big Apple is not what she dreamed it would be as she faces a layoff rising rent a situationship and loneliness Desperate for encouragement she gives herself a pep talk via uplifting messages written on yellow origami paper that she folds into roses When one of the roses unexpectedly finds its way to a neighbor in need of cheering up a desire to spread kindness and optimism is sparked in Chloe who begins folding more roses and leaving them around town Across the city Oliver has picked himself up from the rough circumstances that forced him to leave everything behind as a teenager including Chloe Now a successful financial analyst Oliver's past continues to haunt him But when the city is suddenly inundated with yellow origami roses a specific one finds its way into his hands and changes his life forever

Politics and propaganda Nicholas O'Shaughnessy, 2024-07-30 From the taunting videos of Osama Bin Laden to the partisan euphoria of the embedded journalist from the visual rhetoric of the anti globalisation movement to the empire of spin to the scalding polemics of American campaign advertising propaganda is back This book provides a full and detailed analysis of the phenomenon of propaganda its meaning content and urgent significance It is one of the most original works ever published on the subject While it applies a conceptual approach to the study of propaganda the theoretics are grounded in practice Insightful case studies on Symbolic Government negative campaign advertising single issue group polemic and corporate propaganda

culminate in a vivid narrative of the role of propaganda in driving the remorseless new conflict which began on September 11 2001 Contents Part One Defining what and reasoning why 1 A question of meaning 2 Explaining propaganda Part Two A conceptual arrangement 3 An essential trinity rhetoric symbolism and myth 4 Elements of propaganda foundations why we need enemies enmity in action Part Three case studies in propaganda 5 Privatising propaganda the rise of the single issue 6 Evangelism and corporate propaganda 7 Propaganda and the symbolic state a British experience 8 9 11 and war 9 Weapons of mass deception propaganda the media and the Iraq war Afterword The impact of propaganda Index Nicholas O Shaughnessy is Professor of Marketing and Communication at the University of Keele Attachment Volume 8 Number 2 Kate White, Orit Badouk Epstein, 2014-07-31 Attachment New Directions in Psychotherapy and Relational Psychoanalysis is a leading edge journal for clinicians working relationally with their clients It is a professional journal featuring cultural articles politics reviews and poetry relevant to attachment and relational issues an inclusive journal welcoming contributions from clinicians of all orientations seeking to make a contribution to attachment approaches to clinical work an international journal open to ideas and practices from all countries and cultures and a cutting edge journal with up to date briefings on latest developments in neuroscience relevant to psychotherapy and counselling Articles Emotional Child Abuse Has to be Banned The Science Backs Up Our Instincts by Oliver James The World Has Changed by Simon Partridge Remembering Daniel Stern by Colwyn Trevarthen Angels in the Nursery The Intergenerational Transmission of Benevolent Parental Influences by Alicia F Lieberman Elena Padr n Patricia Van Horn and William W Harris The Hidden Neglect and Sexual Abuse of Infant Sigmund Freud by Simon Partridge Impasse in Supervision Looking Back and Thinking Again by Anne Power The Relationship Between Attachment Patterns and Parenting Style by Maria Ktistaki Eleni Papadaki Michailidi and Evangelos Karademas *Psychology, Emotion and Intuition in Work Relationships* Henry Brown, Neil Dawson, Brenda McHugh, 2018-03-05 Psychology Emotion and Intuition in Work Relationships The Head Heart and Gut Professional highlights the increasing importance of human relations in professional life In modern society all those who work with or provide services to others are increasingly called upon to be not just technical experts but also head heart and gut professionals who can work and relate to others with their head heart and gut The book explains and synthesises these elements in an accessible way based on a sound theoretical perspective combined with practical guidance The authors address how to manage client expectations how to deal with risk uncertainty and imperfection as well as how to improve communication and interpersonal skills Attention is also given to the central role of empathy and rapport in professional relationships while recognising the need for proper professional boundaries Psychology Emotion and Intuition in Work Relationships will be a valuable guide for all modern practising and training professionals in a broad range of fields including mental health law social and healthcare teaching and academia technology financial and other services indeed for anyone who provides services and has working relationships of any kind **For Our Own Good: the Politics of Parenting in an**

Ailing Society Erica Etelson, 2010-06-23 For Our Own Good examines the psycho social and political repercussions of prevailing approaches to child rearing Learn why warm and nurturing parents produce secure altruistic children who go on to form progressive political beliefs while the children of punitive authoritarian parents are bound by fear and shame to support right wing causes and candidates If you ve ever wondered how big a role parenting plays in shaping personality and the political and cultural values of the broader society this book is a must read **Exploiting Childhood** Jim

Wild, 2013-08-19 Childhood today is big business It is impossible for any child growing up to avoid intense marketing and research shows that these commercial pressures affect children s health and wellbeing Featuring high profile contributors with hard hitting views this book argues that these corporate and commercial pressures are new forms of child abuse

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