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self-images and destinies of fellow human beings.
I'm a Passionate Salon Professional!"*



PASSIONATE SALON PROFESSIONALS

**DR. LEWIS LOSONCY
AND JOE SANTY**

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Passionate Salon Professionals Psp

Susie Fields



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Passionate Salon Professionals Lewis Losoncy, Joe Santy, 2010 The life blood of any salon is the client without whom there would be no business The relationship between the salon stylist owner entire staff and the client is one that can span and entire life and is one of the most unique found anywhere A passionate salon professional is one who understands the importance of this relationship and does everything in their power to build strengthen and retain it For a passionate salon professional the business end of things is never seen as work Being a stylist for example isn't a job It's all about embracing this important role in another person's life and realizing the creative and rejuvenating nature of what is done for another person It is all about attitude giving encouragement transforming and passion and much more If you are looking to make a change in the world you and your clients live in this book is truly for you Allow intrinsic motivation to take you to new heights in your chosen profession

Passion Susie Fields, 1997-03 Big success in the salon industry begins with Passion a book written especially for salon professionals by one of the nation's top stylists Passion will teach you the little things you can do to achieve big success in the salon industry Features How to increase your clientele by 520 customers per month How to increase sales by 50% How to create customer loyalty How to enhance communication and listening skills How to create balance and accomplish your goals ALSO AVAILABLE AUDIO ISBN 1 56253 418

Passion Susie Fields Carder, 2005 Only 15 percent of your financial success as a Salon Professional is based on technical abilities The remaining 85 percent is addressed in this dynamic book which will create profound changes and lasting results in your business and personal life Written by Susie Fields Carder CEO of Salon Training International a former salon owner and has received rave reviews from salon professionals nationwide She is one of the most sought after business speakers in the salon industry and has delivered hundreds of trainings all over the world Susie's focus is to support salon professionals in building successful companies by focusing them on systemizing their processes and being results driven

Leave Your Mark Jay Williams, 2017-03-07 You can influence from anywhere in your salon Influencing doesn't require a title It only requires certain thinking behavior and skills Acquire them and you can lead an entire salon an artistic vision education customer service or just a better way to do your own consultations Leave Your Mark is a book about influencing and leadership for salon owners stylist and other salon professionals It represents my lifetime of experience study leading and professional speaking My aim is to help you leave your mark in the world and with the people around you The purpose of this book is to convince you that leaving your mark is the most important thing you will ever do Each chapter is designed to help you achieve that by providing you with new thinking behaviors and people skills you'll need I am here to shift your thinking Let the first shift be this It's not what you are born with that matters It's what you do with it Together we can unleash the possibilities already inside you to surprise the world

The Salon Industry Business Artist Eric Charles Mokotoff, 2010-02-04 Repairing the relationship of salon owners and salon professionals Tackling the common problems that prevent success for hairdressers and salon owners

Breaking the stereotypes that have a negative impact on the salon industry **Shear Wealth** Carole LaBute, 2020-09-02

Book Delisted **The Business of Beauty** Carrie Herzner, 2014-10-31 Considering a career in the salon industry Are you a recent cosmetology school graduate or stylist new to the business Being a hairstylist is so much more than doing hair It's about uniting inner beauty with outward appearances it's about effectively communicating with and finding a connection to every client that sits in your chair Mastering the art of communication and possessing professional business skills are just as important as mastering the perfect haircut This book will tell you how that's done The Business of Beauty is a how to guide for anyone involved in the salon industry Whether you're imagining your days behind the chair or are currently working in a salon and wondering how to best build your business the Business of Beauty addresses such questions as What do clients look for in a stylist and salon How do I choose the right salon for me How do I build a clientele Should I sign a non compete agreement How do I know when to raise my prices or switch salons How do I use social media to build my client base What should I do when I make a mistake Full of client testimonials advice and tips from salon owners and successful veterans of the industry The Business of Beauty is your go to manual on how to create success and happiness in the salon industry In an industry that survives on fulfilling the needs of others the Business of Beauty teaches you how to take care of your clients and just as importantly how to take care of yourself *Salon tool collection* Erich Kruse, Schwarzkopf Professional, Hochschule für Bildende Künste, 2004

Hair Artist Lifestyle Magazine Charlotte Howard, 2013-09-30 Hair Artist Lifestyle magazine is a global publication This lifestyle magazine is packed with timely and relevant beauty salon industry news It's designed to help hair artists makeup artists hair stylists and beauty salon owners grow personally and professionally This is not your average beauty salon publication We will feature the best of the best celebrity beauty enthusiasts in the industry In this lifestyle magazine Hair Artist Association presents the best there is to offer on personal lifestyle advice beauty salon information events trends resources and strategies to keep your beauty salon career and business achieving success Learn more at <http://www.haalifestylemag.com>

The Passion of Barbering Dr. Charles H. Washington, 2015-09-18 When Charles H Washington first got his start as a barber he discovered other African Americans in the field were reluctant to share the secrets of the craft But that didn't stop him from working his way up and eventually he earned the trust of two white barbershop owners who took time to share with him how they made their operations successful The two warned him that what worked for them might not work for him but they needn't have worried Washington took their advice and put it into action and now he operates Ricos Barber Shop in Murrieta California He shares what allowed him to succeed in this guidebook to establishing a barbershop as well as insights from a thesis on the business's racial and gender dynamics in Riverside County California Get ready to learn how to retain clients serve a diverse customer base and enhance relationships with men and women of all colors with the proven business strategies and astounding insights in The Passion of Barbering

Leaderly Life: The Salon Manager's Leadership Guide Stephanie A. K., 2020-05-04 It's not easy managing a team of

salon professionals With an eclectic array of personalities skills and even professionalism salon managers have an enormous responsibility to ensure that their teams are successful in providing high levels of service to their guests This level of service not only creates loyalty for the guest but sustainable income for the stylist and the business as a whole But what role does the salon manager play With the valuable power of learning leadership skills Leaderly Life is the leadership guide that will help salon managers lead their teams to success Although leadership is a title typically given to higher ups in industries and government leadership is actually more valuable to every level of management and those with no title at all Leadership can help an individual build up others so much so that the bottom line increases as well creating a domino effect where people feel inspired motivated and have the tools necessary to take great action in their lives Leaderly Life guides the salon manager through the Types of Leadership lessons in Effective Communication how to become a coach that motivates and develops individuals and teams and so much more Most importantly Leaderly Life will help the salon manager find their passion and purpose and step into the shoes of servant leadership Whether you re a salon professional with aspirations an assistant salon manager with goals or a manager that s looking for answers to help you improve your influence Leaderly Life is a useful tool to help you achieve transformational results **Build Your Beauty Brand** Holly Hall,2015-12-01 Build Your Beauty Brand is the gutsy girl s guide to do it yourself branding Dreaming of owning a successful salon or booth rental business Want to grow your client list and your income and make your salon unforgettable This straight shooting colorful book walks you step by step through designing and creating your own unique brand identity from scratch From choosing a salon name to branding every detail of your client s experience in your chair Build Your Beauty Brand is your no nonsense branding manual So tie up your hair roll up your sleeves and start building your brand today With this book as your guide you can do it This beautiful 8 5 square book is designed to look like a vintage hairstylist s scrapbook with 9 spreads of vintage beauty ephemera and photos inside **People Skills for the Salon Professional** Pivot Point International, Incorporated,Robert Wright,2002
Beauty Salon Jenny Dooley,Virginia Evans,2021

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