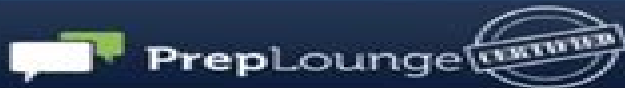


THE MCKINSEY PERSONAL EXPERIENCE INTERVIEW TOOLKIT

How to (really) master the McK PEI

2nd
Edition



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What previous applicants, now McKinsey consultants are saying about the PEI Toolkit & PEI Coaching

"At the beginning the PEI was a black box for me and I could not quite imagine the precise requirements. It was unbelievable to see the dozens of aspects that need to be considered in mastering this part of the selection process."



Jessica,
London

"To be honest I am not sure I would have secured an offer without Robert's help and guidance. He definitely did an excellent job of guiding me through the whole preparation process, especially putting my full attention to the PEI after working on the cases. Without all this knowledge about it [the PEI] I would have blown it."



Mark,
Kiev

"Amazing! I really had no idea how complex it [the PEI] is and how much preparation and insight is necessary to really master the PEI. Thanks for sharing your precious knowledge - I really appreciate it and also need to say thanks for helping me out on this one as well!"



Tim,
Beijing

Great interviewer - the feedback was insightful, precise, spot-on and detailed. Now I know what I need to focus my preparation on. I definitely recommend him!



Juliette,
U.S.

Robert's direct and extensive feedback on my performance made me feel uncomfortable at some point in time, but at the end it all helped me to improve and succeed. Therefore I can clearly recommend his assistance in preparing for McK, thanks mate!



Seeren,
Germany

This was the 2nd session I had with Robert and I was once again very pleased. Very detailed and helpful feedback, and good points on where to improve.



Joao,
Brazil

Mckinsey Pei Toolkit

Robert Steiner



McKinsey PEI Toolkit:

The McKinsey Personal Experience Interview Toolkit Bob Steiner, Robert Steiner, 2013-12 The McKinsey PEI Personal Experience Interview is by far the most underestimated part of the McKinsey interview procedure and the most likely reason why candidates fail in their interviews Lots of candidates are not even aware that the McKinsey PEI is a distinct interview format and hasn't basically anything to do with general CV related questions you might come across at other consulting firms like what are your strengths tell me about your weaknesses etc Therefore mastering the McKinsey PEI requires an in depth understanding of this interview format and very diligent preparation With the McKinsey PEI Toolkit You Are Going To Master the whole PEI prep process effectively and efficiently by understanding McKinsey's underlying mindset regarding the PEI Choose the right examples for your McKinsey PEI stories by acquiring in depth knowledge of the three PEI interview dimensions and what specifically to emphasize Lay out and prepare all your PEI stories exactly the way McKinsey wants you to have them delivered Eliminate the huge risk of going into a wrong direction in your PEI and only assuming that you are well prepared recognizing it only on your interview day that you are way off once it is too late already Get started in your PEI prep now and avoid procrastination by following a proven time tested process Save a lot of time in preparing for the PEI by doing it right the first time instead of reworking it several times especially if you are under time pressure after having received your interview slot on short notice Score high on all PEI evaluation criteria by comprehending McKinsey's scoring sheet To put a long story short Make sure you are well prepared for the PEI go to your interviews in a confident manner with peace of mind and don't risk to fail on your interview day and lose your McKinsey job offer unnecessarily if you could have prepped for it easily A Long Story Short 100% First Hand Information 6 Step Proven Process For In Depth Prep 15 Sample Stories From Successful Candidates 20 Real Life PEI Sample Questions 100 Pages Of Pure Content You can find more information as well as the ebook version for instant download on <http://pei.consulting.case.interviews.com> **Index Medicus**, 2002 Vols for 1963 include as pt 2 of the Jan issue Medical subject headings **Canadian Books in Print**, 1999 **Case Interview Frameworks** Robert Steiner, 2015-08-30 You often hear in discussions about case interviews that you should not use standard business frameworks and concepts at all because they just don't fit to the specific case question and interviewers don't like it when candidates use standard frameworks to solve cases However when challenging this shallow generalized and popularized statements there aren't any of those arguments remaining on the table It is most definitely true that you can't crack a realistic interview case by relying solely on standardized frameworks but all those business frameworks and concepts are extremely helpful templates which you can and even should put into your toolbox and use them whenever appropriate if not to the full extent at least partly Such a standard business framework is just a tool and the tool itself is rarely good or bad it mainly depends on how and for which purpose you use it With this book you achieve all of the following Get a profound overview of the most important business concepts and frameworks needed in consulting case

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