

SILVER LAKE

TAKING CONTROL SERIES

NEGOTIATE LIKE THE BIG GUYS



HOW SMALL AND MID-SIZE COMPANIES CAN BALANCE
THE POWER IN DEALING WITH CORPORATE GIANTS

SUSAN ONAITIS

FIRST EDITION

INCLUDES TEAR-OUT, SELF-HELP FORMS

Negotiate Like The Big Guys Negotiate Like The Big Guys

Hussin A.Rothana



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