

OPENING LINES & ICE BREAKERS FOR SPEAKERS

By Ross Shafer

I have been a comedian and public speaker for the past fifteen years. I've found that the best way to warm up an audience and get them on your in the first 30 seconds is NOT to tell a joke. I love jokes but the audience has to trust you before they will laugh with you. So take the time to make the equivalent of a "verbal handshake". Say "Hello" and make a "connection" before you start your talk. The quicker you build a personal rapport with an audience, the sooner they'll be persuaded to listen to your ideas or buy your goods and services.

"Thank you. You know, coming here tonight my (husband)(wife) said, 'Whatever you do don't try to be too charming, witty or intellectual... just be yourself.'"

"It's funny, as I was walking up here I was thinking that we all have a lot in common today. None of us know what I'm going to say!?"

"I gave a speech last week and the C.E.O. said I was both original and good. Unfortunately, the parts that were good weren't original and the parts that were original weren't very good. Don't worry, I'll do better today."

"Asking me to speak is like watching a dog walk on his hind legs. Even if it isn't done well, you're amazed it can be done at all."

"Of all the introductions I've received, that was by far the most recent."

"Don't you think it's amazing that 200 of us had dinner together and we all pretty much ordered the same thing?"

"I have a bad feeling about this. Before the meeting (INSERT NAME) said he (she) would be starting the meeting with a joke. Then he introduced me?"

"Before I speak, I've got something important to say... I was told to be accurate. Be brief. And be seated. I promise I will be as brief as possible, no matter how long it takes"

"I've always heard the secret to a good speech was to start with something of specific interest to the audience. O.K. (with a smile) All of your cars have been stolen."

Opening Lines And Ice Breakers For Speakers

Julia Schneider



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