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World of Hurt R. D. Rosen,2013-03-05 For the sake of a peculiar corpse Harvey ventures into suburbia During a long overdue phone call with his beloved older brother Norm Harvey Blissberg learns of a mysterious homicide in a Chicago suburb A friend of Norm s was found shot in the face but with no sign of struggle and no clues left behind The local police are dumbfounded so as a favor to his brother Blissberg tries to untangle a bitter tale of real estate bad taste and sexual abuse While struggling with his own fears of marriage and mortality Blissberg soon finds himself up to his neck in overheated housewives predatory parents toxic psychotherapists and the seamier side of a sleepy suburb He ll have to retrace the dead man s steps all the way to the scene of the crime a luxury housing development with a Colt 45 aimed at his own head

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surrounding real estate and exposes the level of persistence necessary to build a sustainable business. The author explains how a hunter mentality combined with resilience and grit separates those who succeed from those who quit. He underscores the importance of mentorship, continuous learning, and a willingness to embrace rejection as part of the growth process. Readers will find step by step directions on establishing daily routines, creating systems for lead management, mastering prospecting techniques, and leveraging technology to maximize efficiency. Richins highlights both immediate prospecting methods that generate quick results and long term approaches that build lasting credibility and influence. With an emphasis on accountability, data tracking, and self assessment, *Now Business in Real Estate* equips readers to take control of their performance and outcomes. For anyone serious about launching a profitable real estate career, this book delivers a straightforward plan to secure results quickly while laying the foundation for long term success.

[The Real Estate Rehab Investing Bible](#) Paul Esajian, 2014-09-16

THE HOUSE FLIPPING HOW TO THAT TURNS EVERYDAY PEOPLE INTO ENTREPRENEURS

Everyone likes the idea of turning the ugliest house on the block to the best house on the block and making a profit. Until now, a system has not been shared on how to successfully complete this task on time and budget without getting your hands dirty. This book not only cracks the code but shares the proven path and system to have a systems based rehab business that makes consistent profits for ordinary everyday people. The *Real Estate Rehab Investing Bible* reveals the lucrative seven stage system that allows author Paul Esajian and his students all across North America to manage multiple rehab projects at once while staying on time and under budget to build and grow their wealth. No experience. No problem. You'll learn strategies to find the right properties, negotiate the right offer, identify the right licensed and insured contractor for the job, and get the property sold to a happy homeowner for a profit. No capital. No problem. You'll learn how you can use other people's money to fund your deals and the IRS guidelines that help you keep more of the money you make. By learning and leveraging the principals of rehabbing and real estate, you'll start thinking like a business owner rather than a consumer. Breaking into residential real estate provides an amazing opportunity for those with little or no experience and using other people's money. This book gives you the information, education, and systems every investor needs to start flipping and rehabbing houses without doing the work yourself and without losing your shirt to contractors and bad investing decisions. Find Deals: where and how to find deals, analyzing deals, and estimating repairs in minutes to acquire a rehab. Fund Deals: where and how to borrow money, creative financing, and the finance request template to present to asset based lenders and private lenders to fund your deal. Fix Deals: how to run a rehab with a proven system without lifting a hammer, identify A licensed and insured contractors at wholesale pricing, and what to focus on to maximize your profit. Flip Deals: how to properly price, stage, and add the sizzle features to get properties sold within weeks of listing the property by properly analyzing comparables and staging the rehab properly. The proven techniques Paul shares work in any location in any market. If you're ready to get in the game, *The Real Estate Rehab Investing Bible* teaches you how to play.

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