Organizational Assessment

A STEP-BY-STEP GUIDE TO EFFECTIVE CONSULTING

Harry Levinson

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have plenty of examples and cases of the process used by effective consultants as cases and examples are one of the best ways to learn the consulting business Also provided as part of each chapter are short pieces of expert advice by established consultants and users of consulting services Teachers in business schools will find this book can serve as an excellent supplemental textbook on consulting practices **Maximizing the Value of Consulting** Jack J. Phillips, William D. Trotter, Patricia Pulliam Phillips, 2015-05-19 Provide organized efficient relevant consulting with lasting value Maximizing the Value of Consulting is an indispensable practical guide for managing measuring and delivering the results that make internal and external consulting a lasting value to clients and the company Sponsored by the ROI Institute and the Association of Internal Management Consultants this book provides a roadmap to relevance for consultants operating in the increasingly fast paced changing dynamic environment Readers will learn how to use resources properly and manage the investment efficiently while truly connecting to the business securing appropriate levels of commitment and providing adequate levels of support Detailed coverage includes guidance toward calculating the value of consulting in terms that executives understand including business impact and ROI and using the appropriate tools to show how things are working throughout the process Whether organizations are using internal or external consultants or both consultants can provide better value to the company Consultants are needed to provide advice support and insight into the processes undertaken to improve the business and integrate the input of different functional units into a more streamlined strategy. This book is designed to help consultants provide the utmost value to clients by maximizing organization efficiency and ultimately ROI Manage for value with better organization and cost control Set objectives at multiple levels to deliver useful results Measure implementation impact ROI and intangibles Use final results to drive appropriate actions creating lasting value The skyrocketing need for internal and external consultants will continue in almost every functional area ranging from HR and technology to auditing and risk management Maximizing the Value of Consulting provides a manual for relevant value driven consulting with world renowned expert insight Handbook of Organizational Consultation, Second Editon Robert Golembiewski, 2019-02-21 The second edition of the Handbook of Organizational Consultation includes more than 35 additional chapters and an expanded list of international contributors It addresses all aspects of organizational consulting including normative empirical and political topics and offers a broad view of consultation diagnoses problem centers and interventions Perspectives on Political Science said this book is a reference guide training handbook and practitioner s tool that stand s alone as a comprehensive source of information and guidance on the consultancy enterprise a careful reading of this book will be a profitable endeavor for both consulting practitioners and their clients Consulting on the Inside, 2nd ed. Beverly Scott, B. Kim Barnes, 2011-04-01 Are you an internal consultant a staff member who serves in a consultative role within your organization Then you need this hands on guidebook to help you better understand your role and improve your performance Whether you re a change agent trusted advisor or someone who serves in varying capacities it s important to design your job develop a

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