# Panera Bread Case Study

By Ashley Tanchak, Kendall Mumma, Isabella Feldmann, & Gabriela de Oliveira



## Agenda/ Outline



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J. Paul Peter, James H. Donnelly

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Intelligence Methods and Systems Advancements for Knowledge-Based Business Wang, John, 2012-07-31 Knowledge is power In today s era of knowledge based economies constantly changing business environments severe competition and globalization gaining the knowledge edge will greatly empower an organization to stay on the cutting edge Intelligence Methods and Systems Advancements for Knowledge Based Business examines state of the art research in decision sciences and business intelligence and the applications of knowledge based business with information systems This comprehensive volume will provide researchers academics and business professionals with the research and inspiration they need to strengthen and empower their businesses in today s world **Strategic Management** Gregory G. Dess, G. T. Lumpkin, Alan B. Eisner, 2006 Find Your Next: Using the Business Genome Approach to Find Your Company\( \sigma\) s Next Competitive Edge Andrea Kates, 2011-10-18 THE NEXT BIG THING IN BUSINESS INNOVATION FROM THE NEXT GENERATION S BRAND WHISPERER What can an oil company Pennzoil learn from a great place to hang out Starbucks to create a new customer experience Jiffy Lube If you re a manager an executive or an entrepreneur you understand that your business is unique with its own challenges and rewards But thanks to the new science of the Business Genome process you ll be surprised to see how many businesses share a similar genetic structure And by understanding what works and what doesn t for your business s genomic type you can play to your strengths adapt to your weaknesses and change the course of your company's future Business Genome project creator Andrea Kates calls it Find Your Next a field tested customized blueprint for mapping out your business DNA in four powerful steps 1 Sort through your options and assess your hunches 2 Match your genome to other successful business models 3 Hybridize your company by grafting new ideas with proven successes 4 Adapt and thrive by breaking old habits and starting new trends This high impact transformative guide walks you through every step of the process combining intuition and experience with statistical data and fascinating case studies You ll learn how two unrelated businesses Hyatt Hotels and Sharp HealthCare discovered untapped opportunities in their customer experience You ll read how General Motors and OnStar hit the jackpot by examining something that wasn t there You ll find in depth interviews with GE s Mark Vachon IndieGoGo s Danae Ringelmann P F Chang s Rick Federico and other leaders of innovation And you ll learn how to crack the genetic code behind the six essential building blocks of business product and service innovation customer impact talent leadership and culture process design trendability and secret sauce Once you unlock the secret of your company's DNA you can evolve your strategy build your future and find your next PRAISE FOR FIND YOUR NEXT When you add it all up this is indeed a time of great change and arguably much of what we know about management today is becoming obviated Which is why Find Your Next is such a helpful contribution to every manager s arsenal It embraces the shift from industrial models to models for the 21st century And it s a great read packed with great stories and tons of practical advice Read enjoy and prosper Don Tapscott from the Foreword of Find Your Next Every great

strategic thinker uses the ideas in this book but it took Andrea Kates to write them down for the rest of us Seth Godin author of We Are All Weird Andrea Kates is this generation s new brand whisperer and Find Your Next is the best toolkit for landing on your company's next Lane Cardwell President P F Chang's China Bistro Andrea Kates's ideas about the Business Genome project are cutting edge They will completely transform the way we think about the impact of cross organizational connections as a way to fuel business growth James Fowler author of Connected The Surprising Power of Our Social Networks and How They Shape Our Lives and Professor of Medical Genetics and Political Science UC San Diego Find Your Next combines radical thinking innovative insight and real world experience to give corporate leaders a powerful compass in this era of unprecedented economic challenge Catherine Crier former judge journalist and New York Times bestselling author Years ago I thought about what was next for music fans and turned to lessons learned from NASCAR and the NFL not other musicians to come up with the inspiration for the Lollapalooza festival That's exactly what Find Your Next provides an easy to follow guide to game changing innovation based on cross industry thinking Perry Farrell founder of Lollapalooza festival and legendary rock frontman for Jane's Addiction The difference between a great idea and a great business result is the ability to integrate insights from lots of different sources and get an entire organization on board quickly Kates is onto something truly novel Find Your Next could easily become the new industry standard for innovation A must read Mark Vachon GE Company Officer If you thought you ve been thinking creatively about your business get ready for a new ride In her book Andrea Kates describes the Business Genome approach a radically fresh roadmap to infuse innovative change into your business Pure magic Nick Pudar Vice President Strategy Adjunct Lecturer Farley Center for Entrepreneurship and Innovation McCormick School Northwestern University and independent innovation consultant Find Your Next brings together a collection of insights and approaches that challenge everyone in an organization from the CEO to the front line to be nimble and build new muscles for rapid innovation It disrupts the patterns of incremental growth from traditional strategic planning The result is a process that can get your organization to market faster and leapfrog the competition Alistair Goodman CEO Placecast LEARN MORE ABOUT THE FIND YOUR NEXT BUSINESS GENOME APPROACH MARKETING MANAGEMENT J. Paul Peter, James H. Donnelly, 2008-10-03 Marketing Management businessgenome com 9 e by Peter and Donnelly is praised in the market for its organization format clarity brevity and flexibility The goal of this text is to enhance students knowledge of marketing management and to advance their skills in utilizing this knowledge to develop and maintain successful marketing strategies The six stage learning approach is the focus of the seven unique sections of the book Each section has as its objective either knowledge enhancement or skill development or both The framework and structure of the book is integrated throughout the sections of the new edition. The basic structure of the text continues to evolve and expand with numerous updates and revisions throughout Valuing a Business, Sixth Edition: The Analysis and Appraisal of Closely Held Companies Shannon P. Pratt, ASA Educational Foundation, 2022-04-05 Accurately

analyze and appraise any business with the most trusted guide to valuation Originally published more than 40 years ago Valuing a Business set the standard for excellence in the appraisal field and is the world's most respected valuation reference This edition reflects the substantial advances in the tools and sophistication in business valuation as well as new appraisal standards and regulations that have evolved since it was last published in 2008 These advances fall broadly into three categories Increasing consensus among the valuation professional organizations on standards methodology and terminology Updated appraisal rules regulations standards and guidance issued by governmental or quasigovernmental and professional bodies Major advances in the quantity quality and accessibility of empirical data available to support business valuation conclusions Valuing a Business provides thorough coverage and step by step analyses of virtually every topic important to you including standards and credentials valuation theory and principles gathering data site visits financial statement analysis writing reports buy sell agreements litigation support services and much more This landmark resource is a complete one stop compendium of information on the full range of valuation concepts and methods Panera Bread Company Marc L. Lipson, 2020 As 2007 drew to a close Panera Bread Company faced a new challenge To date it had relied on retained earnings and minor equity infusions to finance operations But a decline in margins would limit future financing from internally generated funds Complicating matters was the fact that its stock price was at a historic low and management was contemplating a large equity repurchase This case can be used to discuss multiperiod financial forecasts and the relative desirability of various financing sources A teaching note and instructor and student spreadsheets are available ExcerptUVA F 1575Rev Dec 4 2019Panera Bread CompanyAs the end of 2007 drew near Panera Bread Company Panera was facing a brand new challenge Until recently strong margins had allowed Panera to finance its rapid growth largely through retained earnings and very minor equity infusions resulting from compensation programs The company used no permanent debt financing and in fact had allowed a 10million credit facility to expire But now Panera was facing a decline in margins that would limit its ability to rely on internal funds With growth expected to continue and a 75million stock repurchase under consideration the company realized it would almost surely need capital from external markets in both the short run and the long run History and Business ModelPanera had its origins in another successful bread venture Au Bon Pain Co which was founded in 1981 The success of Au Bon Pain in the 1980s gave rise to the 1993 purchase of Saint Louis Bread Company a small bakery caf company located in St Louis By the end of 1999 the Saint Louis Bread Company concept was being expanded under the Panera Bread name Au Bon Pain had sold off all its units except Panera Bread and Au Bon Pain itself had Company Profiles: Panera Bread Company, Issues Panera Bread Faces Against Global adopted the Panera name Competitive Fast Food Brands, The Problems With Pay What You Want Cafes, And The Power Of Kitchen Robots In Allowing Restaurants To Maximize Profitability Dr Harrison Sachs, 2020-03 This essay sheds light on the multitude of issues Panera Bread is fraught with relative to other global fast food brands Panera Bread s abstinence to enter into foreign markets

outside of the United States and Canada lack of drive through windows a part of Panera Bread bakery cafes and lack of kitchen robots in the Panera Bread restaurant have adversely impacted the growth potential of Panera Bread Panera Bread s pay what you want bakery cafes have also impinged on the profitability of the Panera Bread brand This paper also provides recommendations Panera Bread can implement to bolster profit margins brand recognition brand equity and brand loyalty in the coming years Panera Bread Nitasha Begum, Lindsey Savant, Afua Agyeman Harris, Alondra Bustos, 2016-11-25

Lawson's Traditional Bread Case Study: Weaving Authenticity Throughout the Entire Marketing Mix, International Marketing Whitney Hanlin, Panera Bread (Café), University of North Carolina at Pembroke. Honors College, 2010

**Springboard - the History of Bread Level R** ,2007-01-01

## Panera Bread Case Study Mcgraw Hill Book Review: Unveiling the Power of Words

In a global driven by information and connectivity, the power of words has are more evident than ever. They have the capacity to inspire, provoke, and ignite change. Such is the essence of the book **Panera Bread Case Study Mcgraw Hill**, a literary masterpiece that delves deep to the significance of words and their impact on our lives. Compiled by a renowned author, this captivating work takes readers on a transformative journey, unraveling the secrets and potential behind every word. In this review, we shall explore the book is key themes, examine its writing style, and analyze its overall effect on readers.

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