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Starting and Running an Online Business for Dummies Kim Gilmour,Dan Matthews,Greg Holden,2011 With strategies to help you identify your market design your website choose services trade securely boost sales and stay ahead of the competition this book is just what you need to survive

Starting and Running an Online Business For Dummies, UK Edition Kim Gilmour,Dan Matthews,Greg Holden,2011-09-20 The fast and easy way to start and run an online business Starting an online business is no longer a novelty It s a fact of life for individuals and established companies alike The good news is that e commerce and the practice of selling goods and services through a Web site and is not only here to stay but it s thriving More good news is that the steps required to conduct commerce online are well within the reach of ordinary people even if you have no business experience All you need is a good idea a bit of start up cash computer equipment and a little help from the practical hands on information in Starting and Running an Online Business For Dummies With strategies to help you identify your market design your website choose services trade securely boost sales and stay ahead of the competition Starting and Running an Online Business For Dummies is just what you need to succeed You ll discover how to open an online business in ten easy steps how to select the right web host and design tools why giving your e business site structure and style is vital techniques on attracting and keeping customers and much more Advice on how to get your business on the Web quickly and economically Completely revised and updated Includes the latest information on web hosting search engine optimization pay per click advertising harnessing the power of social media marketing and more Whether you re a budding entrepreneur or a small business owner looking to expand your business online this up to date and easy to follow guide covers all the essentials you need to know to get on the Web quickly and economically without all the technical jargon and hype bogging you down

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All-in-One For Dummies Colin Barrow,2016-10-19 Written by a team of business and finance experts Starting Running a Business All In One For Dummies is a complete guide to every aspect of setting up and growing a successful business Featuring straight talking advice on everything from business planning and marketing managing staff and dealing with legal issues to bookkeeping and taking care of tax obligations this book is your one stop guide to turning your business plans into profit This amazing all in one guide brings together specialists in finance bookkeeping planning marketing and sales staffing taxation and more all of them eager to share their hard won expertise with you Discusses ways to identify new business opportunities and how to put together a business plan Get the scoop on securing the financing you need to get started Includes tips on finding managing and retaining excellent staff Offers information on marketing and selling your products or services

The Entrepreneur's Information Sourcebook Susan C. Awe,2012-01-16 For 21st century entrepreneurs this book provides the practical guidance they need to overcome the often intimidating challenges of starting organizing and running a new business effectively and efficiently The economic downturn has many individuals considering going into business for themselves rather than relying on an employer for their income Unfortunately according to data from the Small Business Administration the odds of long term success are against them 69 percent of businesses do not last past seven years and 56 percent fail in less than four This book provides entrepreneurs with a comprehensive guide to the resources they need or will likely want to consult when starting a small business and in order to stay profitable over the long run The Entrepreneur s Information Sourcebook Charting the Path to Small Business Success Second Edition provides the expert guidance and up to date print and web resources an entrepreneur may need to make his business thrive and grow from inception and information gathering to raising capital to marketing methods and human resource concerns Nearly half of the resources in this newly updated book are new and the essays have also been updated to reflect current business practices This book is an essential tool that provides quick and easy access to the information every small business owner needs

Going Global

Susan C. Awe,2009-08-25 This title helps small and medium sized enterprises discover the advantages and disadvantages of

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