RETAIL/MERCHANDISING

What can I do with this major?

AREAS

EMPLOYERS

STRATEGIES

BUYING PURCHASING

Product Development Pranning and Afocution Discount stores
Mass merchants
Grocery stores
Specially attives (e.g., clishing, home furnishings,
jewitry, books, sectronics, etc.)
Department stores
Grocery stores
Pharmacy retailers

Obtain sales and relat expension through part time jobs and internships.

Prepare to work under pressure in fast-pooed environments.

Develop organizational skills and attention to detail to monitor inventory and compare products, prices and invelors.

Acquire analytical and mathematical skills to operate within a budget and to evaluate sales data moluting competition?

Develop excutent interpersonst and communication skills for negotiating with vendors.

Be prepared to travel frequently in order to visit, markets and search for new merchandise.

Expect to work with overseas suppliers. Knowledge of languages, customs and cultures will be helpful.

Develop a competitive drive with the understanding that a buyer's goal is to beat the sales and profit records of the previous year.

Be prepared to begit as a buyer trained. Training periods can range from 1 to 5 years.

SALES

Industrial Wholesale Deact Marketing Consumer Product Financial Services Services Advertising E-commercia Guatomer Service Profit and non-profit organizations Product and service organizations Manufacturers Financial companies Insurance companies Profit and sectionic media outers forfuses and technology companies

Retail stores.

Obtain a part-time job or internation in sales to gain experience, as these positions are often stepping stones to higher-level positions.

Demonstrate initiative, organization and problemsolving skills.

Enjoy working with people.

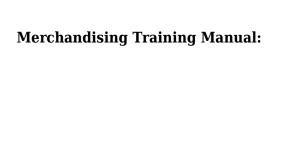
A commitment to ovelower satisfaction is imperative. Learn to communicate effectively with a wide-range of people. Take additional courses in interpersonal communication and public speaking.

Denetop persuasion skills and automove knowledge of merchandics for sale.

Cultivate a competitive drive to reach sales quotes and break sales records under pressure.

Merchandising Training Manual

M Tight



Reviewing **Merchandising Training Manual**: Unlocking the Spellbinding Force of Linguistics

In a fast-paced world fueled by information and interconnectivity, the spellbinding force of linguistics has acquired newfound prominence. Its capacity to evoke emotions, stimulate contemplation, and stimulate metamorphosis is really astonishing. Within the pages of "Merchandising Training Manual," an enthralling opus penned by a highly acclaimed wordsmith, readers embark on an immersive expedition to unravel the intricate significance of language and its indelible imprint on our lives. Throughout this assessment, we shall delve into the book is central motifs, appraise its distinctive narrative style, and gauge its overarching influence on the minds of its readers.

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