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# *More* Machiavelli in Brussels

**The Art of Lobbying  
the EU**



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# More Machiavelli In Brussels The Art Of Lobbying The Eu

**Jicheng Xie**



## **More Machiavelli In Brussels The Art Of Lobbying The Eu:**

*More Machiavelli in Brussels* M. P. C. M. van Schendelen, Rinus Van Schendelen, 2010 Countless interest groups representing governments and non governmental bodies try to lobby the European Union effectively in pursuit of the desired legislation subsidies and more Many lobby groups simply do what they see fit Others manage their affairs in the EU arena more professionally and it is their home front and their playing field which are the focus of this book Filled with real cases examples of good practice and special issues of EU lobbying it presents a wealth of information and analysis Like other political processes EU lobbying has its limits acknowledged here alongside its contribution to democracy both of which are discussed in this thought provoking and reflective book [The Art of Lobbying the EU](#) M. P. C. M. van Schendelen, 2013-03-11 Recalling the work of Niccolo Machiavelli leading researcher Rinus van Schendelen distills the practices of successful lobbyists down to three basic principles ambition study and prudence Paying close attention to the special issues implicit in EU lobbying this book illuminates the practice its opportunities and pitfalls and even its contributions to democracy This revised edition has been strengthened with several new cases insights and trends and takes into account the new Treaty of Lisbon

**Machiavelli in Brussels** M. P. C. M. van Schendelen, 2002 Countless interest groups representing governments and civil societies try to lobby the European Union effectively in pursuit of the desired legislation subsidies and more This book describes the everyday practice of lobbying in Brussels drawing on extensive research and the author s personal experience The objective of these interest groups is to influence the EU decision making of which they see themselves as a stakeholder To the existing representative bodies such as the Parliament and the Council they add their practice of lobbying for a desired outcome by making their interests present or represented at the EU level In a roundabout way they contribute to the EU integration and also to its democracy so long as the following conditions are fulfilled

**The Future of the European Union** Konstanty Adam Wojtaszczyk, Tadeusz Wallas, Paweł Stawarz, 2023-09-08 The monograph *The Future of the European Union* as well as the publication that precedes it *European Integration Conditions Essence and Consequences* have been compiled as part of the project *Quo vadis Unio a racja stanu Polski* under the DIALOG research programme between 2019 and 2023 It is the result of contributions by Europeanists political scientists lawyers economists cultural scholars and historians who study the issues of European integration The content presented in both publications reflects the research outcomes and views of the individual authors The first of these publications was designed as an attempt to summarise the integration process to date and its legal and institutional dimension which is the contemporary European Union The publication *The Future of the European Union* consists of five parts The Concepts of Reforms of the European Union The Future Modernisation of the Institutional System of the European Union Selected EU Policies Future Prospects The European Union the External Determinants of Further Development The Perspectives on the Theoretical Dimension of European Studies We hope that the issues raised in this monograph will be of interest to potential

readers especially academics and students interested in European integration issues Insight into these issues may also be useful to government officials and NGO activists as well as to a wide audience interested in European issues These objectives may be more achievable after reading both of these monographs dedicated to European integration issues **Doing**

**Business in Europe** Gabriele Suder,Johan Lindeque,2018-09-24 The new third edition provides readers with the fundamental theories and concepts for understanding how business is done in Europe linking it to the current European business environment through a range of up to date case studies and examples Revised and updated to include recent changes in the economic and political climate of Europe and thematic perspectives on key contemporary European challenges the authors also bring into consideration non EU Business in the EU as well as the way Brexit is likely to affect businesses Also new to this edition Examples and cases from a wider range of European member states including Tesla Airbnb Ryanair Belgian AB InBev s acquisition of British SABMiller and the expansion of Alibaba Group in Europe Enhanced material on business in EFTA and CEFTA areas Analysis of the effects digitalisation business analytics and Artificial Intelligence have on business in Europe Coverage of the challenges and opportunities stemming from migration and the refugee crisis A specific focus on the gig and shared economy An investigation into how sustainability and climate change agreements impact on business The book is supported by online resources for lecturers and students including an instructor s manual PowerPoint Slides multiple choice questions class based role play instruction guides chapter summaries and links to relevant videos and podcasts Suitable reading for students on European business modules at both undergraduate and postgraduate level **The Politics of the European Union** Herman Lelieveldt,Sebastiaan Princen,2015-07-09 This

introduction to the politics of the European Union uses the lens of comparative politics to explore the history theories institutions key participants policies and policy making of the EU The comparative approach enables students to use their knowledge of domestic politics and broader debates in political science to better understand the EU Numerous real world examples guide students through the material and chapter briefings fact files and controversy boxes highlight important information and controversial issues in EU politics to widen and deepen student understanding The second edition has been updated throughout to reflect the results of the 2014 European elections and new material has been added on the Economic and Monetary Union and the Common Foreign and Security Policy A companion website features free Navigating the EU exercises to guide students in their analysis of EU policy making **Proceedings of the XIII International Symposium**

**SymOrg 2012: Innovative Management and Business Performance** ,2012-06-03 **Geopolitics and Expertise** Merje Kuus,2013-12-24 Geopolitics and Expertise is an in depth exploration of how expert knowledge is created and exercised in the external relations machinery of the European Union Provides a rare full length work on transnational diplomatic practice Based on a rigorous and empirical study involving over 100 interviews with policy professionals over seven years Focuses on the qualitative and contextual rather than the quantitative and uniform Moves beyond traditional political science to blend

human geography international relations anthropology and sociology      European Business Debra Johnson, Colin Turner, 2015-09-16 This new edition has been fully updated in order to reflect the fast moving changes and economic instability that has occurred in European Business over the last few years With a raft of pedagogical features including case studies discussion questions and a companion website this key text remains a must read for students of the discipline

**Negotiating the EU's 2030 Climate and Energy Framework** Oscar Fitch-Roy, Jenny Fairbrass, 2018-05-15 In 2014 European heads of state selected new targets for the EU as part of the 2030 climate and energy framework These targets will guide the ambition and nature of EU policy in this area until 2030 and are likely to have important implications for Europe's transition to a low carbon economy This book exposes the role of civil society and business interest groups in setting the policymaking agenda and defining the range of options for the framework Based on a unique sample of 32 in depth interviews with Brussels policy elites this book casts EU interest representation in a new light In a novel application of the multiple streams approach sequential chapters present the problems faced by policymakers the range of policy options available to address them and the political constraints within which policy entrepreneurs attempted to attach policies to problems

**The SAGE Handbook of International Corporate and Public Affairs** Phil Harris, Craig S Fleisher, 2016-12-06 This new edition of The SAGE Handbook of International Corporate and Public Affairs builds on the success of the first edition 2005 by comprehensively updating and enhancing the material and structure setting a new standard for the practitioner and student of the global public affairs discipline The new edition includes increased international coverage of the field and a strong focus on emerging trends as well as providing a comprehensive overview of the foundations and key aspects of the discipline The Handbook is organised into six thematic sections including a generously sized section devoted to case studies of public affairs in action Foundations of PA PA and its relationship to other Key Disciplines Emerging Trends in PA The Regional Development and Application of PA Case Studies of PA in Action Tactical Approaches to Executing PA Containing contributions from leading experts in the field today this Handbook is designed to serve the needs of scholars researchers students and professionals alike

**Governing Europe's spaces** Caitriona Carter, Martin Lawn, 2015-07-20 What do we imagine when we imagine Europe and the European Union To what extent is our understanding of the EU of its development its policies and its working processes shaped by unacknowledged assumptions about what Europe really is The book constructs a case for re imagining Europe not as an entity in Brussels or a series of fixed relations but as a simultaneously real and imagined space of action which exists to the extent that Europeans and others act in and on it This Europe is constantly being made in particular spaces through specific actor struggles whose interconnections are often ill defined We ask how do those concerned with building Europe with extending and elaborating the EU think of where they are and what they are doing The book captures Europeans in the process of making Europe of performing interpreting modelling referencing consulting measuring and de politicising Europe

**Routledge Handbook**

**of NGOs and International Relations** Thomas Davies, 2019-04-09 Offering insights from pioneering new perspectives in addition to well established traditions of research this Handbook considers the activities not only of advocacy groups in the environmental feminist human rights humanitarian and peace sectors but also the array of religious professional and business associations that make up the wider non governmental organization NGO community Including perspectives from multiple world regions the book takes account of institutions in the Global South alongside better known structures of the Global North International contributors from a range of disciplines cover all the major aspects of research into NGOs in International Relations to present a comprehensive overview of the historical evolution of NGOs the range of structural forms and international networks coverage of major theoretical perspectives illustrations of how NGOs are influential in every prominent issue area of contemporary International Relations evaluation of the significant regional variations among NGOs and how regional contexts influence the nature and impact of NGOs analysis of the ways NGOs address authoritarianism terrorism and challenges to democracy and how NGOs handle concerns surrounding their own legitimacy and accountability Exploring contrasting theories regional dimensions and a wide range of contemporary challenges facing NGOs this Handbook will be essential reading for students scholars and practitioners alike

**Controlling Comitology** G. Brandsma, 2015-12-04 Comitology is the most important form of multi level governance in the EU Member State and Commission actors together create roughly 2 500 executive acts per year amounting to half of all European laws Using new European and national data this books argues that its accountability has improved over time but that unexpected gaps have emerged

Lobbyists and Bureaucrats in Brussels Sylvain Laurens, 2017-09-18 With over 30 000 lobbyists in town Brussels is often called the European capital of lobbying Despite this little is known on how this political system works in practice This book offers an unprecedented window into the everyday relationships between bureaucrats and interest representatives Where the media only shows lobbyists as they meet MEPs and submit amendments the book argues that the bulk of their work is done in close contact with EU bureaucrats a form of quiet politics developed by the business community targeting officials with little public exposure Based on official archives the book first sets the historical picture for the emergence of a new layer of bureaucrats fuelled by European and transatlantic capitalism it altered the political fa ade of the business community to fulfil its need for legitimacy Drawing from observations of internal meetings of the main lobbies operating in Brussels and interviews with lobbyists and Commission officials the book then shows lobbyists at work This text will be of key interest to scholars students and practitioners of the European Union interest groups and more broadly to political science and sociology

**A Legal Analysis of NGOs and European Civil Society** Piotr Staszczuk, 2019-06-26 Amid widespread awareness and discussion of the democratic deficit and shrinking civil space the role of nongovernmental organizations NGOs becomes increasingly important Yet the precise legal status of such bodies is ill defined Here for the first time is a thorough commentary and analysis of the position of NGOs and European civil society in the European Union EU constitutional system bringing to the

fore existing and desirable means of public participation in EU lawmaking Recognizing that NGOs have historically been designed to meet the ends of civil society the analysis focuses on the following topics and issues means in EU law of advocating for the collective interests of civil society unofficial means of influencing the EU institutions access to documents and the European Citizens Initiative as means of exerting pressure on EU legislation relations between the EU institutions and NGOs including lobbying activities bringing actions in the common good before courts and other institutions the special role of NGOs in environmental protection complaints to the Commission and the European Ombudsman EU funding for NGOs and transboundary philanthropy Drawing on a broad spectrum of sources of law including CJEU case law and relevant legal literature the book offers insightful proposals leading to the democratization of the EU s internal procedures that will allow enhanced cooperation of civil society representatives across national borders In its thorough examination of legal tools that can respond to the democratic deficit this book makes a distinctive contribution to the public debate on the future of the European Union especially in the context of emerging threats to further integration It will prove of great value not only to civil activists academics and policymakers but also to everyone interested in European integration and affordance for social participation

**The Routledge Companion to Non-Market Strategy** Thomas C. Lawton, Tazeeb S. Rajwani, 2015-04-24 It is commonplace for today s transnational enterprises to undertake political risk analysis when choosing foreign markets and creating entry strategies Despite this non market elements of corporate strategy are less well researched than the traditional market based perspectives Providing comprehensive and leading edge overviews of current scholarship this Companion surveys the current state of the field and provides a basis for improving our understanding of the non market environment encouraging new insights to improve strategies for enhancing a firm s performance and legitimacy With a foreword by David Baron the international team of contributors includes Jean Philippe Bonardi Bennet Zelner and Jonathan Doh who combine to create a book that is essential reading for students and researchers in business management and politics including those interested in business regulation environmental policy political risk and corporate social responsibility

*National Brands and Global Markets* Nikolas Glover, David M. Higgins, 2023-02-02 Between Brexit efforts to Make America great again and ongoing appeals for patriotic consumption to boost economies the intersection between national identity marketing campaigns and consumer choices has been brought to the fore This book maps out this terrain and provides a framework for how research on Made in campaigns and programmes in individual countries can be placed into a broader historical context The book argues that the history of Made in can be used to shed light on society at large the actors that have promoted it the institutions that have regulated it and the cultural environments that have attributed it meaning At times Made in has been a basic descriptive trade mark while in other periods it has been a key component of carefully developed commercial brands and in yet other instances it has been used in attempts to forge and redefine national identities The book opens with an introduction to the three key factors which have featured prominently in Made in campaigns commercial logic national

economic policy and its use as an instrument in political discourse and it provides an overview of the evolution of Made in from a marketing perspective This is followed by country specific discussions of Made in with case studies including countries in Western Europe the US Japan and the antipodes This book will be of significant interest to students and scholars of economic history business history and marketing Chapter 7 of this book is available for free in PDF format as Open Access from the individual product page at [www.routledge.com](http://www.routledge.com) It has been made available under a Creative Commons Attribution Non Commercial No Derivatives 4.0 license

Lawyering Europe Antoine Vauchez, Bruno de Witte, 2013-03-13 While scholarly writing has dealt with the role of law in the process of European integration so far it has shed little light on the lawyers and communities of lawyers involved in that process Law has been one of the most thoroughly investigated aspects of the European integration process and EU law has become a well established academic discipline with the emergence more recently of an impressive body of legal and political science literature on European law in context Yet this field has been dominated by an essentially judicial narrative focused on the role of the European courts underestimating in the process the multifaceted roles lawyers and law play in the EU polity notably the roles they play beyond the litigation arena This volume seeks to promote a deeper understanding of European law as a social and political phenomenon presenting a more complete view of the European legal field by looking beyond the courts and at the same time broadening the scholarly horizon by exploring the ways in which European law is actually made To do this it describes the roles of the great variety of actors who stand behind legal norms and decisions bringing together perspectives from various disciplines law political science political sociology and history to offer a global multi disciplinary reassessment of the role of law and lawyers in the European integration process

*CIM Post-grad Diploma* BPP Learning Media, 2012-06 A core text book for the CIM Qualification



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